

# REALTOR® Code of Ethics

## 2017 - 2018

### REALTOR® Code of Ethics Training Information & Schedule

5<sup>th</sup> Period

(January 2017 - December 2018)

#### REALTORS® ONLY

Each REALTOR® is required to complete the National Association of REALTORS® ("NAR") Code of Ethics ("COE") Training at least once during every given period.

The mandatory COE training requirement for new and continuing REALTOR® members was established by NAR's Board of Directors at the 1999 Annual Convention to heighten member awareness of the key tenets of the COE; to create an awareness of and appreciation for the role the Code can and should play in their professional lives; to enhance professionalism and competency; and to encourage REALTORS® to view their COE as a living, viable guide in their daily dealings with clients, customers and the public.

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#### If you have not met the 5<sup>th</sup> (2017-2018) period COE training requirement, please:

1. Visit <https://www.nar.realtor/code-of-ethics/training> to complete the **FREE** online course for **EXISTING MEMBERS**, or
2. Attend a course at NABOR, FREE for NABOR members, by registering online at [www.NABOR.com](http://www.NABOR.com). (3 CE Credits)

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#### FREQUENTLY ASKED QUESTIONS & ANSWERS

1. **Can I complete the COE training on line?** – Yes. NAR offers a **FREE** online course for **EXISTING MEMBERS** at <https://www.nar.realtor/code-of-ethics/training>. For technical support, please contact NAR directly at 1-800-874-6500.
2. **Who mandates the REALTOR® Code of Ethics ("COE") training?** - NAR.



Naples Area Board of REALTORS®

1455 Pine Ridge Road  
Naples, Florida 34109-2139  
Phone: 239-597-1666  
[www.NABOR.com](http://www.NABOR.com)

#### "HAVE YOU MET NAR's 5<sup>th</sup> (2017-2018) PERIOD CODE OF ETHICS TRAINING REQUIREMENT?"

NABOR values your membership and wants to ensure that you are informed about NAR's mandatory COE training requirement.

If you are not sure if you have met the 5<sup>th</sup> (2017-2018) period training requirement, please contact Michelle McKenna. [Michelle@NABOR.com](mailto:Michelle@NABOR.com) or 239-597-1666 x230.

Real life. Real answers.

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## **FREQUENTLY ASKED QUESTIONS & ANSWERS, Cont'd**

- 3. Does my real estate license renewal course satisfy this requirement? - No.**
- 4. I am an attorney and I am a REALTOR®. Does NAR's COE training requirement still apply to me? – Yes.**
- 5. I am an appraiser and I am a REALTOR®. Does NAR's COE training requirement still apply to me? – Yes.**
- 6. Are there other methods available to complete NAR's COE training? – Yes.** Through other Boards/Associations, home study, correspondence courses, or internet-based instruction that must meet the learning objectives and minimum criteria established by NAR from time to time. **Important:** If you choose this option, please see question and answer #7 below.
- 7. If I complete my COE training at a venue outside of my primary Board/Association will my Board/Association automatically be notified? - No.** It is the responsibility of each individual REALTOR® to provide a Certificate of Completion to their primary Board/Association. The only exception to this rule is if you complete NAR's FREE online COE training for existing members. (See question #1)
- 8. As the broker of my firm, can I obtain a list of my agents who have not complied with the current COE training? - Yes.** Please contact Michelle McKenna at 239-597-1666 x230 or [Michelle@NABOR.com](mailto:Michelle@NABOR.com).
- 9. What happens if I don't comply with NAR's COE training? -** Failure to meet the requirement for the current period and subsequent periods will result in suspension of membership for the first two months (January and February) of the year following the end of any period or until the requirement is met, whichever occurs sooner. On March 1 of that year, the membership of a member who is still suspended as of that date will be automatically terminated, including MLS privileges.
- 10. If I have questions about NAR's COE training, who do I contact? –** Corie Chase or Michelle McKenna at 239-597-1666 or [Corie@NABOR.com](mailto:Corie@NABOR.com) - [Michelle@NABOR.com](mailto:Michelle@NABOR.com).