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Accruit, LLC
(303) 865-7317
Alex Moore
AlexM@Accruit.com

Allure International Tax Consulting
(239) 992-3355
AllureTax.com
Elke Drechsel
Marketing@AllureTax.com

CLA
(239) 280-3547
Katarzyna Rypina
Kate.Rypina@CLACConnect.com

Cottrell Tax & Accounting, LLC
(239) 449-4881
CottrellTax.com
Benjamin Cottrell Jr
BJC@CTA.Tax

Damon Strategic Consulting, LLC
(917) 642-8954
Robert Damon, CPA
Robert.Damon@me.com

Davis & Associates CPA's
(239) 775-8588
JohnDavisCPA.com
Brigit Elfinger
BElfinger@JohnDavisCPA.com

FinancialStories, Inc
(239) 770-2270
Stephanie Whiffen
Stephanie@FinancialStories.Team

The FIRPTA Group, LLC
(239) 920-5225
Benjamin Cottrell Jr
FIRPTA@CottrellTax.com
Christine Anne Roberts
Christine@CTA.Tax
Olga Lourdes Vindell
Olga@CTA.Tax
Thomas Wehr
Tom@CTA.Tax

MoneyCorp Inc.
(407) 257-9919
Iva Slavtcheva
Iva.Slavtcheva@moneycorp.com

Morgan Stanley
(239) 449-7885
Stephanie Petrosini
Stephanie.Petrosini@ms.com



APPRAISAL SERVICES

Advantage Appraisals, Inc
(908) 705-4811
Robert Seufert
NJ_Appraisals@yahoo.com

Advantage Appraisal Group, LLC
(586) 738-6782
Steven Ede
EdeAppraisal@gmail.com

Alan S Jones, Certified Appraiser
(239) 777-2731
Alan Jones
AlanJonesNaples@gmail.com

AMO Appraisals, Inc
(239) 784-8757
Anthony Ojanovac
AMOAppraisals@gmail.com

Appraisal Services of SWFL
(239) 293-2540
Margaret Hodge
AppraisalServicesofSWFL@gmail.com

Appraise SW Florida, LLC
(239) 826-8651
REHollingsworth.com
Ryan Hollingsworth
AppraiseSWFL@gmail.com

Brad Kroll & Associates
(704) 651-2564
Bradford Kroll
BKroll@Carolina.RR.com

Carroll & Carroll Appraisers
(239) 775-1147
CarrollandCarroll.com
Raymond Carroll
Ray@CarrollandCarroll.com
Timothy Sunyog
TimS@CarrollandCarroll.com

Carol A Rockman, Appraiser
(239) 351-6834
Carol Rockman
Carol.Rockman@yahoo.com

Carolyn & Company
(239) 606-1838
Carolyn Drassler
FairwayDR@MSN.com

Certified Residential Appraisal, Inc.
(239) 649-1446
Burkhard Klein
BurkhardKlein@Earthlink.net

Ditio Appraisals APF
(888) 696-9689
Robert O'Leary
Roberto@Ditio.com

Don Richmond
(239) 571-7917
Don Richmond
DonRichmond1@Embarqmail.com

Edward Allen Koon Appraisers
(239) 287-9580
Edward Koon
UniversalAppraisers@yahoo.com

Ell Appraisal Services, Inc
(239) 300-1388
Eric Sigmund
ESigmund5@gmail.com

Fox Family Real Estate Appraisals, Inc.
(239) 315-7873
Kristin Fox
KristinLeeFox@gmail.com

Goodkind & Swift, Inc
(239) 370-2813
Harry Henderson
Goodkind@Comcast.net
Michael Tateo
MTTateo@gmail.com

Investment Appraisers, LLC
(239) 241-0264
Crystal Hyde
InvAppraisers@outlook.com

Judith Sabbaghzadeh, Appraiser
(239) 272-0650
Judith Sabbaghzadeh
Judy@CAappraisers.com

Kennedy Appraisal & Associates, LLC
(239) 947-6281
KAppraisals.com
Richard Kennedy
Richard@KAppraisals.com

Kerry Wayne Jr., Appraiser
(239) 289-2319
PBDAppraisers.org
Kerry Wayne Jr.
Appraisers@Wayne-Dudley.net

Kristi Rivera, Appraiser
(239) 826-1611
Kristi Rivera
KRiveraxvi@gmail.com

L G Appraisals Of Naples, LLC
(239) 290-3491
Lynda Gibbins
Lynda@AppraiserInNaples.com

LaPlatte Appraisal Services, Inc.
(239) 455-9970
LaPlatteAppraisals.com
Frank LaPlatte
Appraisals@LaPlatteAppraisals.com

Lawrence Weiner, Appraisal
(908) 456-8772
Lawrence Weiner
LWMetro@live.com

Lisa Barfield, Appraiser
(239) 431-1321
Lisa Barfield
LisaBarfield2012@gmail.com

Magher Appraisals, Inc
(239) 566-7525
Christine Hale
MHChristine@earthlink.net

Michael Church Appraisals
(239) 238-7820
Michael Church
Michael@MichaelChurchAppraisals.com

New Century Appraisal
(239) 231-3500
Jacob Crawford
Jacob@NewCApp.com

Opteon Appraisal, Inc
(239) 594-7818
Marcilene Greer
MarciGreerLLC@gmail.com

Paradise Appraisals & Inspections, Inc
(239) 596-4888
ParadiseAppraisals.com
Barbara Manganaro
Orders@ParadiseAppraisals.com
Annemarie Hammond
AHammond@ParadiseAppraisals.com

Regency Real Estate Appraisals
(239) 304-6025
Brett Gerard
Info@RegencyAppraisals.com

SDC Appraisals, Inc
(239) 331-9049
Stephen Carollo
StephenCarollo@gmail.com

United Appraisal Group, LLC
(419) 784-0009
Jacob Meyer
JMeyer@UAGOhio.com

We Florida, LLC
(239) 572-4995
Tricia Eriksson
Tricia@WeFloridaLLC.com

William Diveley Appraisals
(302) 897-4111
William Diveley
WJDiveleyAppraisals@gmail.com

ASSISTED & SENIOR LIVING FACILITIES

Lely Palms Senior Living Community
(239) 775-7661
Renee Smith Gonzales
Renee.Smith@Promedica.org

Senior Housing Solutions
(239) 595-0207
Bruce Rosenblatt
Bruce@SeniorHousingSolutions.net

Tuscany Villa of Naples Assisted Living
(239) 775-2233
Colleen Long
CLong1@5ssl.com

BANKING & MORTGAGE SERVICES

American Financial Network
(239) 784-3377
Gretchen Shelton
GShelton@AFNCorp.com

Aviscent Mortgage, LLC
(239) 207-7870
JoJo Deleon
Jojo@Aviscent.com

Bank Ozk
(239) 222-2299
Daniel Medina
DMedinaro33@icloud.com

Best Interest Mortgage Inc
(239) 596-3977
Thomas Mihalik
Tom_Bimi@comcast.net
Theresa Prophet
Terri@BestInterestMortgage.net

Buckeye Lending Solutions, Inc
(239) 980-7588
Steven Fishman
Steve@BuckeyeLends.com

Centennial Bank
(239) 860-1954
Sylvia Connor
SConnor@My100Bank.com

Central Bank
(239) 273-5239
Heather Call
Heather.Call@CentralBank.net
Angela Hernandez
Angela.Hernandez@CentralBank.net

Crews Bank & Trust
(239) 672-9626
Cristin Madden
CMadden@Crews.Bank

Cornerstone Home Lending
(719) 310-5195
Karen Monroe
MonroeTeam@HouseLoan.com

Easy Mortgage, LLC
(941) 299-6100
Pamela Fajardo
Pamela@EasyMtg.com

Evergreen Home Loans
(239) 247-1356
Jim Mello
JMello@EverGreenHomeLoans.com

Fairway Independent Mortgage

(239) 293-2069
Charles Kansy
Chuck.Kansy@FairwayMC.com

Fairway Mortgage

(303) 669-8454
Ashley Hickmon
Ashley@FairwayFastMortgage.com

Fidelity Direct Mortgage

(239) 235-9442
George Koolhof
LoanOfficer247@aol.com

Granite Bank

(239) 365-6424
Dave Marzinke
Dave.Marzinke@GraniteBank.com

Guild Mortgage

(239) 391-8488
Shawn Flinders
SFlinders@GuildMortgage.com

Gulf Coast Business Bank

(239) 345-2265
Eric Westberg
EWestberg@GCBBSWFL.com

Hartford Funding

(516) 595-7600
James Venney
James@CloseWithVMG.com

Hispania Mortgage

(239) 200-7277
Joaquin Alvarez
TheAlvarezTeam@HispaniaMTG.com

Lake Michigan Credit Union

(239) 908-5862
Jayne L Malinowski
Jayne.Malinowski@LMCU.org
(239) 692-3751
Yurima Mejias
Yurima.Mejias@LMCU.org
John Milz
John.Milz@LMCU.org
Bryan Mundy
Bryan.Mundy@LMCU.org

Maxwell Mortgage Team

(239) 596-0500
Liz Cashman
Liz@MaxwellMortgageLoans.com
Teresa Barajas
Teresa@MaxwellMortgageLoans.com

MIDFLORIDA Credit Union

(239) 850-3348
Ellen Benton
Ellen.Benton@MIDFLORIDA.com

MVM Group, Cardinal Financial

(239) 200-0781
Leon Palacio
LPalacio@MVMGrp.com

Mortgage 1, Inc.

(239) 471-3696
Zoe Higginson
ZHigginson@MortgageOne.com
Tracy Hedberg
THedberg@MortgageOne.com

Motto Mortgage

(239) 221-2550
Scott Dixon
Scott.Dixon@MottoMortgage.com

Motto Mortgage Infinity

(239) 722-4555
Laurie Zimmer
L.Zimmer@MottoMortgage.com

Naples Mortgage| Fidelity Home Group

(239) 466-0400
Erik Bjorklund
Hello@FidelityHomeGroup.com

Nations Lending Corp

(330) 283-3303
Nick Apostolakis
Nick.Apost@NLCLoans.com

Neo Home Loans-Team Balentine

(239) 631-1145
Edgardo Balentine
Edgardo@TeamBalentine.com

New American Funding

(239) 287-9075
Cheryl Stokes
Cheryl.Stokes@NAFInc.com
Cody DeMalavez
Cody.DeMalavez@NAFInc.com

PNC Private Bank

(239) 687-7235
Jessica Cameron
Jessica.Cameron@PNC.com

Preferred Rate

(239) 351-3124
Ryan Wilson
Ryan.Wilson@PreferredRate.com
Gonzalo Espinoza
Gonzalo.Espinoza@PreferredRate.com

Premium Mortgage Corporation

(239) 800-7800
Raz Cohen
RCohen@PremiumMortgage.com
Darlene Williams
DWilliams@PremiumMortgage.com

Rate

(239) 398-3978
Linda Culotta
Linda.Culotta@Rate.com

Rateplicity Mortgage Corp

(239) 488-3380
Cameron Mackie
Cameron@Rateplicity.com

Sanibel Captiva Community Bank

(239) 274-6200
Dan McKee
DMcKee@SanCapBank.com

Seacoast Bank

(941) 208-9701
Hilda Sanchez
Hilda.Sanchez@SeacoastBank.com

Select Lending Services

(239) 273-5239
Kelly Rebimbas
Kelly.Rebimbas@SelectLendingServices.com

Summit Mortgage Corp

(239) 272-2241
NMLS ID# 211983
William Dukes
WDukes@Summit-Mortgage.com

SW Florida Mortgage Solutions

(239) 260-1240
Marisa McDougall
Marisa@flmortgagesolutions.com

Synovus Bank

(239) 595-2271
Leah Pogel
LeahPogel@Synovus.com

TD Bank

(239) 963-7124
Mariana Beckner
Mariana.Birmingham@TD.com

Tropical Financial Credit Union

(954) 517-7548
Erick Padron
EPadron@TFCU-FL.org

VanDyk Mortgage

(239) 437-4278
Dawn Hall
DHall@VanDykMortgage.com



BUILDER & DEVELOPERS

Alair Homes - Naples

(239) 406-2762
Jeff Cramer
Jeff.Cramer@AlairHomes.com

Alair Old Naples

(239) 771-0157
Alex Martenson
Alex.Martenson@AlairHomes.com

Ave Maria Development, LLLP

(239) 262-2600
Michelle Mambuca
Info@AveMaria.com

Christopher Alan Homes

(239) 484-3416
Michael Bone
MBone@ChristopherAlanHomes.com

Colossian Home Services

(239) 682-6787
Danny Blanco
Info@ColossiansHomes.com

GL Homes Of Florida

(239) 262-4000
Elena Shaw
Elena.Shaw@GLHomes.com

Headwaters Development

(239) 571-2820
Michael King
Michael@Headwaters-Development.com

Kaye Lifestyle Homes, LLC

(239) 434-5293
Stuart Kaye
DPetrakopoulos@KayeLifestyleHomes.com

KGT Builders

(239) 992-2300
Lisa Winters
Lisa@KGTBuilders.com

Pelican Harbor Homes

(239) 250-3044
Antonio Barroso
PelicanOfSWFL@gmail.com

Preferred Builders of Florida, Inc

(239) 289-8120
Louis George
Louis@PreferredBuilders.net

Ryan & Voigt Contracting, Inc

(239) 300-8936
Jacob Voigt III
Jake@RyanAndVoigt.com

Seagate Development Group

(239) 738-7900
Sadie Hutchinson
SHutchinson@SeagateDevelopmentGroup.com

Sobel Co

(561) 994-3434
Angela Ippolito
Alppolito@SobelCo.com

Sterling Custom Homes & Reno

(239) 994-6367
Anna Black
Anna@SDC.Build

Stock Development

(239) 592-7344
Claudine Leger-Wetzel
CWetzel@StockDevelopment.com

Toll Brothers

(239) 776-0882
Maryann Sbraga
MSbraga@TollBrothers.com



COMMUNITY PARTNERSHIP

Collier Building Industry Association

(239) 436-6100
CBIA.Net
Kathleen Curatolo
Kathy@CBIA.net

Greater Naples Chamber of Commerce

(239) 262-6376
Michael Dalby
Michael@NaplesChamber.org

Naples Airport Authority

(239) 643-0733
Christopher Rozansky
DTerrill@FlyNaples.com



COUNTRY CLUBS

Everglades Golf Course Association

(239) 261-4987
Matthew Taylor
MattT@RPGolfClub2.com

Kensington Golf & Country Club

(239) 213-1983
Kelly Bowers
Membership@KensingtonCC.com



CONSULTING SERVICES

Damon Strategic Consulting, LLC

(917) 642-8954
Robert Damon
Robert.Damon@me.com



EDUCATORS

Golf & Country Club Lifestyle

(239) 825-0018
Scott Richardson
GCCLProfessional@gmail.com

Larson Educational Services

(239) 344-7510
Brad Larson
Brad@LarsonEd.com

Mato School of Real Estate, LLC

(239) 601-7046
Becky Mato
NathaliaMato@outlook.com

Naples School of Real Estate

(239) 261-0222

Lisa Farrell-Sands
LSands@VIPRealty.com



FLOOR PLAN SERVICES

Precision Floorplans

(239) 598-9411
PrecisionFloorplans.com
Stephan Putier
PrecisionFloorplans@Earthlink.net



HEALTH INSURANCE SERVICES

Healthcare Solution Team

(239) 322-2428
Rebecca Lentz
Blentz@MyHST.com

The V-Benefits Group

(239) 989-3584
Scott Verdonck
Scott@V-Groupinc.com



HOME INSPECTION SERVICES

239 Inspection Services

(239) 300-2420
Adam Dalton
Office@239Inspect.com

Hazelbaker Inspection Services

(239) 451-9415
HazelbakerInspections.com
John Defossez
AngieHCS2@gmail.com

HomeTeam Inspection Serv. SWFL

(239) 489-3334
Austin Klein
AKlein@HomeTeam.com

House Master Home Inspection

(239) 430-8220
John Prete
John.Prete@HouseMaster.com

Joe the Home Pro

(239) 260-5591
Joe Nugent
Office@JoeTheHomePro.com

Pillar to Post Home Inspectors

(239) 300-4148
Janine Brown
Janine.Brown@PillarToPost.com

Pillar To Post Home Inspectors-Pina Team

(239) 427-4888
Andrea Rojas
Andrea.Rojas@PillarToPost.com

Professional Home Inspections

(239) 474-4044
Bradley Douglas
Brad@PHIFL.com

SWF Home Inspections

(941) 493-4334
Robert Massanova
Bob@BobbyMassanova.com

Southwest FL Mold Inspections

(609) 440-2048
Nicholas Leib
SWFLMoldInspections@gmail.com

Twin Palms Inspections, Inc

(239) 289-5293
Bill Gillum
TwinPalmsInspections@gmail.com

HOME REPAIR, MAINTENANCE & RESTORATION

911 Restoration in Naples

(239) 777-3516
Steve Bray
SBray360@gmail.com

Air Conditioning by FL Comfort

(239) 774-5501
Denis Martin
DennyMartin@AcbyFCS.com

D'Roofing Group, Inc

(239) 256-7788
Daynelis Perez
Info@DRoofingGroup.com

Fire Service Disaster Kleenup

(239) 261-1422
Christopher Roessner
CRoessner@FireServiceUSA.com

Florida Painting Contractor

(239) 777-3516
Steven Bray
SBray360@gmail.com

Homestretch Naples- Bonita

(239) 235-6487
Davis Stoner
Davis.Stoner@Home-Stretch.com

Inspired Closets

(818)634-4303
Ed Colon
Ed@InspiredClosetsSWFL.com

McKinnis Roofing & Sheet Metal

(239) 426-8928
Conrad Baas
Conrad.Baas@McKinnisinc.com

PuroClean of Naples

(239) 330-3939
Graham Wilczewski
GW@Purontl.com

Renovation Sells Southwest FL

(312) 310-0111
George Nahra
George@Renovationsells.com

The Original Shutter Guy

(239) 200-1224
Bruce Page
Office@TheOriginalShutterGuy.com



HOME WARRANTY

Home-Tech Consolidated

(239) 913-9310
Donna Raynor
DRaynor@Home-Tech.com

Sellers Shield

(813) 683-1281
Andrew Hicks
Andrew.Hicks@SellersShield.com



HOTELS & HOSPITALITY

The Perry Hotel Naples

(239) 423-3187
Jamie Wylie
Jamie@PerryHotelNaples.com

Naples Bay Club

(239) 530-5129
Brett Mance
BMance@NaplesBayClub.com



INSURANCE

Acrisure, LLC

(239) 435-7154
Andrea Pelletier
APelletier@Acrisure.com

Ardent Insurance Group

(239) 919-3916
Vanessa G Fox
VFox@ArdentInsuranceGroup.com

Assured Partners

(239) 789-8672
Julie Nguyen
Julie.Nguyen@AssuredPartners.com

Chapman Insurance Group

(239) 444-8262
Jamin Eastman
Jamin@CIGFlorida.com

D'Bridge Insurance Group

(239) 674-3642
Daynelis Perez
Info@DBridgeInsurance.com

Harbour Insurance

(239) 354-4053
Tracy Crowell
TCrowell@HRM.us

McGriff

(239) 829-1407
Jenna Adams
J.Adams@McGriff.com
Robert Colebeck
Robert.Colebeck@McGriff.com
Samantha Schwartz
SASchwartz95@gmail.com

One Group Insurance

(239) 427-2001
Susan Atkeson
SATkeson@Onegroup.com

Prestige Insurance Consultants

(239) 263-3455
Shannon Morgan
Shannon@PrestigeIns.com

Private Client Insurances Service

(239) 481-1949
David Arter Jr.
DArter@PCIS-FL.com

RMC Group, Inc

(239) 298-8210
Sema Marie Eren
Seren@RMCGP.com

Responsive Insurance, Inc

(239) 596-3177
Rich Costante
Rich@ResponsiveInsurance.com

Shalisse Cerven State Farm

(239) 234-5301
Shalisse Cerven
Shalisse@SavewithShalisse.com

State Insurance USA

(239) 837-5055
Hannah Koennicke
Hannah@StateInsuranceUSA.com

Strategic Insurance Group

(239) 325-5130
Kimberly Vargas
KimVargas@SIGNaples.com

Sunrise Insurance Group

(239) 317-7160
Ashley Matita
Ashley@SunriseInsuranceGroup.com

Wagner Agency, LLC

(239) 593-1498
Donald M. Wagner
DonWagnerFL@gmail.com

INTERIOR DESIGN

Clive Daniel Home
(239) 261-4663
Gina Caliva
GinaCalival@gmail.com

Interiors By Design West, Inc.
(239) 253-2400
Glenn Midnet
GM@DWest.com

Robb & Stucky International
(239) 270-5639
RobbStuckyIntl.com
Jessica Schneider
JSchneider@RobbStuckyIntl.com

MANUFACTURED HOME SERVICES

CAL-AM Properties Inc.
(239) 774-4695
Howard Krass
Sales119A@CAL-AM.com

MEDIA & PUBLISHING SERVICES

Alert 5 Media, Ltd
(937) 212-4824
(239) 378-2504
Joseph Carfora
Marketing@Alert5Media.com

Avision Technology, LLC
(866) 826-1237
Sean Jones
Sean@StartedWithAvision.com

Gulfshore Life Media
(239) 498-8500
Edward S. Scott
Ed.Scott@GulfshoreBusiness.com

Naples Print Source
(239) 263-2500
Janet Kindl
Jan@NaplesPrintSource.com

Moshin Real Estate Media
(239) 944-8302
MoshinREMedia.com
John Plucenik
John@MoshinREMedia.com

Print Page
(239) 777-7243
Mollie Page
Mollie@PrintPageUSA.com

MOVING & STORAGE SERVICES

2 Lucky Movers
(239) 331-6080
Cheyenne Chase
2LuckyMovers@gmail.com

Bluestar Move Management
(239) 387-1154
Tracy Mellion
TMellion@BluestarMoving.com

Demers Moving of SWFL, LLC
(239) 215-9696
Adam Demers
DemersMovingofSWFL@gmail.com

Hilton Moving & Storage
(239) 231-7050
Rachel Fecteau
Rachel@HiltonMovers.com

Naples Move Managers
(239) 860-3595
Denise DeGemmis
NaplesMoves@NaplesMoveManagers.com

The Girls Packing & Moving
(239) 898-0003
Ella Sagarese
Katelyn Potts
TheGirlsMoving@gmail.com

OUTDOOR VENUES & RECREATION

Naples Art District
(239) 249-1977
Valerie Blauvelt
NaplesArtDistrict@gmail.com

The Naples Sailing & Yacht Club
(239) 774-0424
Brittany Gregg
Membership@TheNSYC.com

PEST CONTROL SERVICES

Hughes Exterminators
(239) 596-6545
Lee Binns
LBinns@Hughes-Exterminators.com
Charles Mosier III
Vincent Roback
VRoback@Hughes-Exterminators.com
Audra Snyder
ASnyder@Hughes-Exterminators.com

PHOTOGRAPHY SERVICES

Antis Media
(855) 268-4733
David Antis
Dave@AntisMedia.com

ClearVue PHOTO
(239) 399-4646
Octavio Garcia
Contact@ClearVuePhoto.com

David Michael Photography, Inc.
(239) 947-0746
David DiMartino
DavidMichaelPhotography@comcast.net

In Focus Real Estate Photography
(503) 516-5962
Csaba Gyurak
InFocusRealEstatePhoto@gmail.com

John Fernandez Photography, Inc
(239) 571-6293
John Fernandez
John@JohnFernandezPhotography.net

Real Estate Photography by Jay
(239) 297-3614
Jay Gonzalez
Jay@RepbyJay.com

PROPERTY MANAGEMENT SERVICES

"A" List HomeSolutions, LLC
(239) 595-1900
Jennifer Cuebas
AListHomeSolutionNaples@gmail.com

Girl Friday..Your Creative Personal Assistant
(239) 450-4131
Trishia Cona
TrishiaYourGirlFriday@gmail.com

Home Watch Central
(818) 378-1455
Bridget Karl
Bridget@HomeWatchCentral.com

Platinum Pro Assist Home Watch
(516) 583-5840
Irene Stokes
Irene@PlatinumProAssist.com

REAL ESTATE LEGAL SERVICES (Commercial & Residential Sales)

Accruit, LLC
(303) 865-7317
Alex Moore
AlexM@Accruit.com

Akerman, LLP
(239) 449-5600
George W Powell Jr.
George.Powell@Akerman.com

Bond, Schoeneck & King, PLLC
(239) 659-3800
James A. Pilon
JPilon@BSK.com
James Morey
JMorey@BSK.com

Cona Law, PLLC

(239) 234-6822
Chris Cona
CCona@Cona.Law

Coleman, Yovanovich & Koester PA

(239) 435-3535
Greg Urbancic
GUrbanic@CYKLawFirm.com

Colina Law, PLLC

(239) 277-2088
Mary A. Colina-Fowler
MColina@Colina.Law

Conroy, Conroy & Durant PA

(239) 649-5200
Bradley Friedman
BFriedman@NaplesPropertyLaw.com

Davies Duke, PLLC

(239) 405-8033
Noel Davies
Morgan.Boyd@DaviesDuke.com
Morgan Hila Esq
Morgan.Hila@DaviesDuke.com

Dentons Cohen & Grigsby, P.C.

(239) 444-1835
Christopher Davies
Christopher.Davies@Dentons.com

Diserio Martin LLP

(239) 450-9971
Anthony Iaconis
Alaonis@DMOC.com

Farshchian Law P. A/ Marina Title

(239) 935-8599
Jennie Farshchian
Jennie@JFRealEstateLaw.com

Goodwin Law, PA

(239) 207-3403
Matthew Goodwin, Esq
Matt@GLPA.LAW
Alexandra Kane, Esp
Alexandra@GLPA.LAW

Grasso Law & Title, PA

(239) 692-4620
Michelle Grasso
GrassoLawandTitle@gmail.com

Gunster Yeakley & Stewart, PA

(239) 514-1000
Alexandra Gabel
AGabel@Gunster.com
Cheryl L Hastings, Esq
CHastings@Gunster.com
Charles C. Whittington
CWhittington@Gunster.com

Henderson Franklin Starnes & Holt

(239) 344-1378
Sharon Zuccaro
Sharon.Zuccaro@HenLaw.com
Jeff Wright
Jeff.Wright@HenLaw.com

Huy Jacob, P.A

(239) 790-0123
Peter Huy, Esq
PHuy@HuyJacob.com

Kelly, Passidomo & Alba, LLP

(239) 261-3453
Kathleen C. Passidomo
KPassidomo@KPAC-LLP.com

Law Office Eric L Solomon, PA

(239) 325-2709
Eric L. Solomon
ESolomon@LTFlorida.com

Law Office of Sam J Saad III

(239) 963-1635
Samuel J. Saad III
Sam@SaadLegal.com

Lindsay & Allen, PLLC

(239) 593-7900
Todd Allen
TonyA@Naples.Law

Lottes Law Group, PLLC

(239) 552-4114
Kevin R Lottes
Kevin@LottesLaw.com

Mondock Law PLLC

(239) 673-2211
Amber Mondock
Amber@MondockLaw.com

Porter, Wright, Morris & Arthur

(239) 593-2900
Jeffrey Cecil
JCecil@PorterWright.com

Quarles & Brady

(239) 434-4910
Amanda K. Barritt
Amanda.Barritt@Quarles.com

Roetzel & Andress

(239) 649-6200
Mark J. Price, Esq
MPrice@RALaw.com

Ross 1031, Inc.

(239) 434-7700
Christian Ross
Info@Ross1031.com

Ross Law, P.A.

(239) 434-7700
Christian Ross
Christian@RossTitle.com

Skrivan & Gibbs, PLLC

(239) 597-4500
Kent A. Skrivan
Kent@SGNaplesLaw.com

Stephen D McCann, PA

(239) 591-2700
Stephen D McCann
SDMcCannPA@aol.com

Thompson Lewis Law Firm, PLLC

(239) 316-3006
Douglas A. Lewis
Doug@TLLFirm.com
Stephen E. Thompson
SThompson@TLLFirm.com

Thornton Law Firm, PLLC

(239) 649-4900
Chris J. Thornton
CThornton@SWFLALaw.com

Threlkeld Law, P.A.

(239) 234-5034
Hunter Stahl
Hunter@NaplesLegal.net

William G Morris, PA

(239) 642-6020
William Morris
WGM@WGMorrisLaw.com

Willis & Davidow, LLC

(239) 465-0531
Christina Davidow
CDavidow@WillisDavidow.com

**Woods, Weidenmiller, Michetti,
Rudnick, LLP**

(239) 325-4070
James Caudill
JCaudill@LawFirmNaples.com
Samuel F. Colburn
SColburn@LawFirmNaples.com
Joshua D. Rudnick
JRudnick@LawFirmNaples.com
Michael L. Michetti, Esq
MMichetti@LawFirmNaples.com

**SPA & BEAUTY SERVICES****4Ever Young Anti Aging**

(856) 981-0497
Gary Johnson
GaryJ@4EverYoungNaples.com

**TITLE SERVICES****Access Title Agency, LLC**

(239) 434-0100
Gregory Kosin
GKosin@HBWTitle.com

Action Title Services

(239) 262-2200
Alessandra Almeida
AAlmeida@ActionTitleNaples.com
Alejandra Pelham
APelham@ActionTitleNaples.com

Alpha Title Services of Florida

(239) 260-1495
Mary Kay Dedousis
MK@AlphaTitleServices.com

Barron Title and Law

(239) 314-2008
Brendan Kirk
BrendanKirk@BarronTitleandLaw.com

Collier Title Insurance Agency

(239) 261-6689
Lynn Gray
CollierTitle@Outlook.com

Cottrell Tax & Accounting, LLC

(239) 449-4881
Benjamin Cottrell Jr.
BJC@CTA.Tax

Cottrell Title

(239) 449-4888
Adam A. Bleggi
Adam@FLTITitleGroup.com
Eric Nagel
Eric@CottrellTitle.com
Martin Nestares
Martin@FLTITitleGroup.com
James Schlimmer
JAS@CottrellTitle.com

Easy Title and Escrow, LLC

(941) 299-6100
Pamela Fajardo
Pamela@EasyTitleandEscrow.com

Estates Title

(937) 999-9315
Trent Brands
Trent@EstatesTitleFL.com

First Boston Title, LLC

(239) 596-3650
Christopher R. O'Brien
COBrien@FirstBostonTitle.com

First American Title Insurance

(877) 833-1754
April Ritchie
Aritchie@firstam.com
Stephanie Clements
SClements@FirstAM.com

First Source Title

(239) 291-9381
Stacey Maczulis
StaceyMac@FirstSourceTitle.com
LuAnn Vizzone
LVizzone@FirstSourceTitle.com

Florida Hometown Title & Escrow

(239) 417-8860
Tracy Price
Tracy@FLHomeTownTitle.com

Florida Title & Closing Co.

(239) 487-8656
Kristina F. Iantosca
Kristina@Florida-Title.net

Grasso Law & Title, PA

(239) 692-4620
Michelle Grasso
GrassoLawandTitle@gmail.com

Grey Street Title

(239) 228-7269
Carlo Zampogna
Carlo@GSTNaples.com

Heights Title Services, LLC

(239) 233-7944
Kimberly Reers
Kim@HeightsTitle.com

Kraus & Stewart

(239) 261-7716
Cheryl R. Kraus
Cheryl@CherylKraus.com

Naples Title, Inc

(239) 643-1844
Tim Toole
Tim@NaplesTitle.com

Near North Title Group

(239) 593-8803
Mark J. Loterstein, Esq
Loterstein@bellsouth.net

Noble Title & Trust

(239) 449-4000
Jamie Russell
JRussell@NobleTitleandTrust.com

Olde Naples Title, LLC

(239) 451-5339
Erin Miller
Erin@OldeTitle.com

Paradise Coast Title & Escrow

(239) 963-1635
Samuel J. Saad III
Sam@SaadLegal.com
Brittany A. Blocker
BBlocker@SaadLegal.com
Katy Nadira
KNadira@SaadLegal.com

Premier Reputation Title Service

(239) 947-7007
David Plante
David@PRTITitleServices.com

Riverside Title, LLC

(239) 920-4979
Clinton J. Shattuck
Clinton@RiversideTitle.org

Ross Title, Inc

(239) 434-7700
Christian Ross
Christian@RossTitle.com
Donald K. Ross Jr.
DRoss@DowningFrye.com

Signature Title & Trust

(239) 262-4180
Darrin Phillips
Admin@SignatureTitleNaples.com

Stewart Title Company

(239) 427-7198
Robert Darr
Robert.Darr@Stewart.com

Title Services of Collier County

(239) 659-6590
Amie Walbert
TitleServices@TSofCollier.com

Tortuga Title, LLC

(561) 320-6952
Erin Michelle Miller
Erin@TortugaTitle.com

Venture Title Services

(224) 355-3055
Debbie Cook
DebbieCook@VentureTitleServices.com



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Benjamin (BJ) Cottrell, Jr, EA, CAA is the founder of The FIRPTA Group, LLC, A Simpler Solution by Cottrell Tax & Associates, LLC. After years of experience working with Cottrell Tax & Associates and Cottrell Title & Escrow, BJ saw that there was a significant need for assistance in real estate transactions involving foreign sellers subject to FIRPTA withholding. As a result, he began to share his knowledge and expertise with real estate agents by

creating educational FIRPTA classes and training.

BJ has done presentations at most brokerage firms in SWFL and he is a frequent guest speaker at NABOR®, BEAR and RPCRA. BJ has also been a part of the NABOR® Global Business Committee for over 10 years and was the 2022 Chair. The FIRPTA Group is dedicated to help foreigners through the process of buying and selling US properties.

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