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In 2007, BJ Cottrell moved to Naples, where he started Cottrell Tax & Accounting, LLC and put his knowledge to work providing quality tax and accounting services for Southwest Florida. Due to his association with Cottrell Title & Escrow, BJ began meeting countless Real Estate Agents who were getting poor or no tax advice. In an effort to help Real Estate Agents, BJ

began teaching classes designed to save Real Estate Agents thousands of dollars in taxes. He has taught at most brokerage firms in town and frequently is a guest at NABOR®. His classes range from S-Corps for real estate agents, expenses and deductions, payroll & retirement, FIRPTA, how to use QuickBooks efficiently and more.

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Joe The Home Pro is a full-service, multi-inspector home inspection company located in Naples, Florida that services Marco Island to Punta Gorda. Founded in 2015 by Joe Nugent, Joe The Home Pro has quickly gained the reputation for being the best home inspection company in SWFL. In 2023, the company did nearly 2,000 total inspections. Joe The Home Pro has won the coveted Best of the Best Award for home inspection companies for 3 years in a row. Recently, the company just announced that they will be launching

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Benjamin (BJ) Cottrell, Jr, EA, CAA is the founder of The FIRPTA Group, LLC, A Simpler Solution by Cottrell Tax & Associates, LLC. After years of experience working with Cottrell Tax & Associates and Cottrell Title & Escrow, BJ saw that there was a significant need for assistance in real estate transactions involving foreign sellers subject to FIRPTA withholding. As a result, he began to share his knowledge and expertise with real estate agents by creating educational FIRPTA classes

and training.

BJ has done presentations at most brokerage firms in SWFL and he is a frequent guest speaker at NABOR®, BEAR and RPCRA. BJ has also been a part of the NABOR® Global Business Committee for over 10 years and was the 2022 Chair. The FIRPTA Group is dedicated to help foreigners through the process of buying and selling US properties.

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