



Real life. Real answers.

239.597.1666
239.597.7725 Fax

www.NABOR.com
www.NaplesArea.com

1455 Pine Ridge Road
Naples, FL 34109

APPLICATION FOR REALTOR® MEMBERSHIP 2012

Section 1 - REALTOR® Membership:

1. Type: (Check One)

- REALTOR® (Non-Principal-Broker Salesperson or Salesperson's License)
- "Designated" REALTOR® (Principal of Firm, Sole Proprietor, Partner, Corporate Officer)
- REALTOR® (Principal, Partner, Corporate Officer)

2. REALTOR® Board Membership:

NABOR will be my (Check One) Primary Board Secondary Board

I am am not a member of another Board of REALTORS®. If you are a member of another Board/ Association specify below:

(Name of Home Board) (City/State) (Membership Type)

Section 2- Identification:

1. Name (Exactly as it appears on license) _____
(Please Print)

a. Nickname _____ b. Date of Birth _____

2. Home Address _____
(Street) (City/State) (Zip)

3. Home Phone (_____) I do not want home phone number in membership roster.

4. Personal Fax _____ Pager _____ Voice Mail _____

5. E-Mail Address _____ Mobile Phone _____

6. Preferred Mailing Address: _____
(Street) (City/State) (Zip)

Section 3 - State Real Estate Licensing/Appraisal Registration, Licensing Certification Information:

1. Do you hold yourself out to be actively engaged in the Real Estate business? Yes or No

2. Licensed Real Estate Broker Principal FREC License (s) Numbers: Please provide copies of all real estate licenses.

Multiple Licenses Yes or No

a. List all FREC individual license number(s): # _____, # _____.

b. List all FREC firm license number(s): # _____, # _____.

3. Licensed Real Estate Salesperson FREC License (s) Numbers: Please provide copies of individual license.

List FREC individual license number: # _____.

4. License Appraiser-Registration, Licensure, Certification

Provide copies of Individual and Firm Licenses.

a. Registered Appraiser # _____

b. Licensed Residential Appraiser # _____

c. Certified Residential Appraiser # _____

d. Certified General Appraiser # _____

Section 4 - Firm Information (What firm are you licensed with):

1. Name of Firm _____

(Principal Place of Business)

(Check One) Individual DBA Partnership Corporation

2. Office Address _____

(Street)

(City)

(State)

(Zip)

(Check One) Main Office Branch Office

3. Office Phone Number _____ Office Fax Number _____

4. Office E-Mail Address _____

5. Position with Firm: (Check those that apply)

- Principal Partner Corporate Officer Office Manager
 Independent Contractor Employee Other (Explain)

The applicant may elect to not fill in the information in sections 5 through 8. However, supplying this information will assist NABOR in establishing historical data regarding its members. Any information supplied in Sections 5 through 8 will not be used in evaluating an applicant's qualifications for membership.

Section 5 - Personal Data:

1. Ethnic/National Origin _____

2. Single or If Married-Spouse Name _____

Section 6 Designation (s):

Designations Held If Any (Check Those You Hold), and provide us with a copy of your certificate.

- ABR ABRM ALC ARM CCIM CIPS CPM CRB CRE CRS GAA GRI PMN
 RAA RCE SIOR SRES GREEN Other: _____

Section 7 – REALTOR® Skills List: An important aspect of NABOR's Service development is to maintain a computerized skills are also searchable on our internet site at <http://www.naplesarea.com> . Please review the member (individual and firm) skills listed below and check any that may apply to you so that we can assist you in helping you to market you and your product.

Member Skills List

(please check all that apply)

- | | | |
|---|--|---|
| <input type="checkbox"/> Accounting (S001)
<input type="checkbox"/> Advertising (S002)
<input type="checkbox"/> Affordable Housing (S004)
<input type="checkbox"/> Agency (S005)
<input type="checkbox"/> Appraising (S007)
<input type="checkbox"/> Arbitration (S008)
<input type="checkbox"/> Attorney-Real Estate (S084)
<input type="checkbox"/> Auction (S009)
<input type="checkbox"/> Awards (S010)
<input type="checkbox"/> Beachfront Properties (S088)
<input type="checkbox"/> Buyer Agent (S086)
<input type="checkbox"/> Building/Development (S011)
<input type="checkbox"/> Commercial Real Estate (S012)
<input type="checkbox"/> Computers/Windows (S079)
<input type="checkbox"/> Computers/Internet (S077)
<input type="checkbox"/> Computers/Instructor (S076)
<input type="checkbox"/> Condo Sales (S013)
<input type="checkbox"/> Coop Sales (S014)
<input type="checkbox"/> Economic Forecasting (S015)
<input type="checkbox"/> Event Planning (S080) | <input type="checkbox"/> Exhibit Promotion (S017)
<input type="checkbox"/> Existing Home Sales (S018)
<input type="checkbox"/> Fair Housing (S019)
<input type="checkbox"/> Farm & Land Sales (S020)
<input type="checkbox"/> FHA/VA (S021)
<input type="checkbox"/> Finance (S022)
<input type="checkbox"/> Fund Raising (S025)
<input type="checkbox"/> Golf Course Community (S089)
<input type="checkbox"/> Industrial Brokerage (S027)
<input type="checkbox"/> Instructor (S028)
<input type="checkbox"/> Insurance (S029)
<input type="checkbox"/> International Real Estate (S033)
<input type="checkbox"/> Land Use Planning (S034)
<input type="checkbox"/> Languages-French (S035)
<input type="checkbox"/> Languages-German (S036)
<input type="checkbox"/> Languages-Japanese (S087)
<input type="checkbox"/> Languages-Spanish (S037)
<input type="checkbox"/> Legislative Issues (S041)
<input type="checkbox"/> Management (S042)
<input type="checkbox"/> Marketing (S044) | <input type="checkbox"/> Mortgage Lending (S048)
<input type="checkbox"/> Media/Public Relations (S045)
<input type="checkbox"/> Member Recruitment (S031)
<input type="checkbox"/> Negotiating (S052)
<input type="checkbox"/> New Home/Site Sales (S053)
<input type="checkbox"/> Photography (S055)
<input type="checkbox"/> Planning (S056)
<input type="checkbox"/> Professional Standards (S059)
<input type="checkbox"/> Property Management (S061)
<input type="checkbox"/> RPAC Fund Raising (S085)
<input type="checkbox"/> Radio (S064)
<input type="checkbox"/> Residential Rentals (S067)
<input type="checkbox"/> Retail (S068)
<input type="checkbox"/> Speaking (S070)
<input type="checkbox"/> Television (S072)
<input type="checkbox"/> Tennis (S081)
<input type="checkbox"/> Title Insurance (S082)
<input type="checkbox"/> Video Production (S073)
<input type="checkbox"/> Writing (S074)
<input type="checkbox"/> Other (Explain) |
|---|--|---|

Other Languages: _____

Special Skills/Interests/Hobbies

Please list areas in which you are interested and have the skills and experience to make a difference. Also, please include any relevant hobbies. Use functional areas, talents, and skills (e.g. artist, foreign language not noted above, singer, catering, community service, etc.)

Areas of Interest: **Section VII – For Brokers to complete only Firm Services/Specialties: Used for the Internet Roster Search Engine on naplesarea.com**

- | | | |
|--|---|--|
| <input type="checkbox"/> Appraising Services
<input type="checkbox"/> Buyer Broker Services (SF01)
<input type="checkbox"/> Commercial Services (SF02) | <input type="checkbox"/> Farm & Land Sales (SF03)
<input type="checkbox"/> Mortgage Services (SF04)
<input type="checkbox"/> Property Management (SF05) | <input type="checkbox"/> Residential Rentals (SF06)
<input type="checkbox"/> Residential Sales (SF07)
<input type="checkbox"/> Title Services (SF08) |
|--|---|--|

Section 8 - Real Estate Experience: (Attach separate sheet if necessary.)

1. Firm(s) Start with most recent

Firm	From	To
Firm	From	To

2. Entered Real Estate Profession _____ at _____
 (Date) (City/County)

3. First Licensed in Florida _____ at _____
 (Date) (City/County)

Established in present location since _____
 (Month)

In what phases/areas of Real Estate do you specialize? _____

Section 9 - Previous Board Experience:

1. Have you previously held membership in any other Board of REALTORS® Yes or No

If "Yes" please fill out the information below: (Attach separate sheet if necessary)

(Name of Board)	(City/State)	(Type)	(Date Served)
-----------------	--------------	--------	---------------

2. Have you ever been refused membership in any other Real Estate Board? Yes or No

If "Yes" state basis for each such refusal and detail the circumstances related thereto: _____

3. Have you ever participated in a Multiple Listing Service? Yes or No

If "Yes" list the name of each MLS and the appropriate dates of participation.

(Name of Board/MLS)	(City/State)	(Date of Participation)
---------------------	--------------	-------------------------

(Name of Board/MLS)	(City/State)	(Date of Participation)
---------------------	--------------	-------------------------

Section 10 - Previous Termination From NABOR:

Please complete if your membership has been previously terminated from NABOR unless you were a member in good standing and had no unsatisfied membership obligations at the time of termination.

Date membership was terminated _____.

1. Reason membership was terminated (Attach separate sheet if necessary).

3. Have the conditions, if any, of the reinstatement or your membership been satisfied?

Yes or No

4. I understand and agree that the conditions of reinstatement imposed at the time of my termination must be satisfied prior to my being readmitted into membership.

Section 11 - Statement of Understanding:

I hereby apply for REALTOR® membership in the NAPLES AREA BOARD OF REALTORS® AND ASSOCIATION OF REAL ESTATE PROFESSIONALS, INC. Attached to this application is payment for the required fees and dues as set forth in the Bylaws of NABOR. I understand that my membership begins with the submission of this application to NABOR and the payment of all applicable dues and fees. I understand and agree that my membership is provisional until I have completed the orientation course and induction ceremony of NABOR, if required. In the event I fail to meet all of the qualifications for REALTOR® membership required in the Bylaws of NABOR at the time of submission of this application, or if I fail to complete the orientation course and induction ceremony of NABOR, if required, within two (2) consecutive offerings from the date of submission of this application to NABOR, my membership will automatically terminate. I agree to, on my own initiative, thoroughly familiarize myself with the Code of Ethics of the NATIONAL ASSOCIATION OF REALTORS®, including the duty to arbitrate business disputes in accordance with the Code of Ethics and Arbitration Manual of NABOR and the Constitutions, Bylaws, and Rules and Regulations of NABOR, the Florida Association, and the National Association. I further agree that my act of paying dues shall evidence my initial and continuing commitment to abide by the aforementioned Code of Ethics, Constitutions, Bylaws, Rules and Regulations, and duty to arbitrate, all as from time to time amended. Finally, I consent and authorize NABOR to invite and receive information and comment about me from any Member or other person, and I agree that any information and comment furnished to NABOR by any Member or other person in response to any such invitation shall be conclusively deemed to be privileged and not form the basis of any action by me for slander, libel, or defamation of character.

I affirm that I have not had REALTOR® membership terminated in NABOR or another association with (1) unsatisfied discipline pending in NABOR or another association or an association MLS or (2) unpaid arbitration awards or unpaid financial obligations to NABOR or another association or an association MLS, which discipline or other financial obligations have not otherwise been discharged in a bankruptcy or other insolvency proceeding.

I acknowledge that NABOR will maintain a membership file of information which may be shared with other boards/associations where I subsequently seek membership. This file shall include: previous applications for membership; all final findings of Code of Ethics violations and violations of other membership duties within the past three (3) years; pending complaints alleging violations of the Code of Ethics or alleging violations of other membership duties; incomplete or pending disciplinary measures; pending arbitration requests; and information related to unpaid arbitration awards or unpaid financial obligations to the board/association or its MLS, and any information required to be maintained to satisfy NABOR's Bylaws.

I agree that if I resign, from membership in NABOR or otherwise cause my membership to terminate with an ethics complaint pending, the Board of Directors may condition renewal of membership upon my certification that I will submit to the pending ethics proceeding and will abide by the decision of the hearing panel. If I resign or otherwise cause my membership to terminate, the duty to submit to arbitration continues in effect even after membership lapses or is terminated, provided the dispute arose while I was a REALTOR®.

I agree that, if accepted for Membership in NABOR, I shall pay the fees and dues from time to time established. I hereby certify that the foregoing information furnished by me is true and correct, and I agree that failure to provide complete and accurate information as requested, or if this application contains any misstatement of fact, upon submission of this application my membership will automatically terminate. (Personal Data, Sections 5 through 8, are exempt, although it is assumed that if completed, the information is accurate).

Refund of Application Fees and/or Dues:

I am submitting with this application the full application fee and the prorated annual dues for the current fiscal year. I understand and agree that upon submission of this application the application fee and dues become the property of NABOR. If I fail to complete the orientation course and induction ceremony of NABOR, if required, in the required time, the dues that NABOR controls will be prorated from the submission date of this application to the date of termination of my membership and the balance will be refunded. The application fee will not be refunded unless so ordered by the Board of Directors of NABOR. Regardless of how membership is terminated, NABOR will retain an administrative processing fee in the event the full application fee is not retained.

AGREED AND ACCEPTED:

Signed _____ **Date** _____
(Applicant's usual form of signature)

Effective Date (01/01/2012)

ONLY IF MAILING OR FAXING IN APPLICATION

Please make checks payable to NABOR. Company Check or Personal Check

Credit Card (Check One) : Visa Mastercard Discover American Express

Credit Card Number: _____ Expiration: _____

Name on Card: _____ Signature: _____
(If paying by Credit Card)

2012 NEW MEMBER APPLICATION FEES AND DUES SCHEDULE
[Note: Fees and Dues subject to change without notice dues are non-refundable]

New Member Application Fees and Dues:

The Total Dues Amount represents dues for NABOR, the Florida Association of REALTORS® (FAR), and the National Association of REALTORS® (NAR).

REALTOR®

(Use this fee schedule if you are not currently a member of another board)

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	157.00	143.92	130.83	117.75	104.67	91.58
FAR Dues	116.00	106.33	96.67	87.00	77.33	67.67
FAR Processing Fee	30.00	30.00	30.00	30.00	30.00	30.00
FAR Accessment Fee	10.00	10.00	10.00	10.00	10.00	10.00
NAR Dues	120.00	110.00	100.00	90.00	80.00	70.00
NAR Assessment Fee	35.00	35.00	35.00	35.00	35.00	35.00
TOTAL (Pay This Amount):	\$728.00	\$695.25	\$662.50	\$629.75	\$597.00	\$564.25

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	78.50	65.42	52.33	39.25	26.17	13.08
FAR Dues	58.00	48.33	38.67	29.00	19.33	9.67
FAR Processing Fee	30.00	30.00	30.00	30.00	30.00	30.00
FAR Accessment Fee	10.00	10.00	10.00	10.00	10.00	10.00
NAR Dues	60.00	50.00	40.00	30.00	20.00	10.00
NAR Assessment Fee	35.00	35.00	35.00	35.00	35.00	35.00
TOTAL (Pay This Amount):	\$531.50	\$498.75	\$466.00	\$433.25	\$400.50	\$367.75

SECONDARY REALTOR®

(Use this fee schedule if you are presently a member of another board or association of REALTORS® in the state of Florida)

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	157.00	143.92	130.83	117.75	104.67	91.58
TOTAL (Pay This Amount):	\$417.00	\$403.92	\$390.83	\$377.75	\$364.67	\$351.58

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	78.50	65.42	52.33	39.25	26.17	13.08
TOTAL (Pay This Amount):	\$338.50	\$325.42	\$312.33	\$299.25	\$286.17	\$273.08

SECONDARY REALTOR® -- RO

(Use this fee schedule if you are presently a member of another board or association of REALTORS® in another state not in Florida)

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	157.00	143.92	130.83	117.75	104.67	91.58
FAR Dues	116.00	106.33	96.67	87.00	77.33	67.67
FAR Processing Fee	30.00	30.00	30.00	30.00	30.00	30.00
FAR Accessment Fee	10.00	10.00	10.00	10.00	10.00	10.00
TOTAL (Pay This Amount):	\$573.00	\$550.25	\$527.50	\$504.75	\$482.00	\$459.25

	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
NABOR One Time Application Fee	260.00	260.00	260.00	260.00	260.00	260.00
NABOR Dues	78.50	65.42	52.33	39.25	26.17	13.08
FAR Dues	58.00	48.33	38.67	29.00	19.33	9.67
FAR Processing Fee	30.00	30.00	30.00	30.00	30.00	30.00
FAR Accessment Fee	10.00	10.00	10.00	10.00	10.00	10.00
TOTAL (Pay This Amount):	\$436.50	\$413.75	\$391.00	\$368.25	\$345.50	\$322.75

PAYMENT

- a. Select the membership category (REALTOR® or Secondary REALTOR®) and the month during which you are applying.
- b. Make a check payable to NABOR for the TOTAL DUES AMOUNT for that membership category and month.
- c. Application fees and dues payments to the Naples Area Board of REALTORS® are not deductible as charitable contributions for Federal Income Tax purposes. Payments may, however, be deductible as an ordinary and necessary business expense.
- d. Applicants for REALTOR® membership shall be granted provisional membership immediately upon submission of a completed application form and remittance of applicable dues and fees. Provisional members shall be considered REALTORS® and shall be subject to all of the same privileges and obligations of membership. Provisional membership is granted based upon the individual's application in which he/she affirms that the information provided is true and accurate. If the individual, based on his/her application, which is subject to verification by NABOR, does not meet all of the qualifications for membership, as established in these Bylaws, or, if the individual does not satisfy all of the requirements of membership within two consecutive offerings of the orientation course and induction ceremony after an applicant has applied for membership, membership will be automatically terminated. In the event that the individual does not complete the orientation course and induction ceremony within two consecutive offerings, his/her membership will automatically terminate. The individual may apply in writing for an extension to the Board of Directors. The decision of the Board of Directors is final. If no extension is granted, the individual must reapply for membership.

REINSTATEMENT FEES

(Applicable to former members of NABOR)

- a. If a REALTOR® member voluntarily terminates his/her membership with or without notice to NABOR while that membership was in good standing, he/she may be reinstated as a REALTOR® member by so requesting in writing and updating his/her application, provided, however, that if the member who has voluntarily terminated his/her membership is indebted to NABOR for dues, fees, fines, or other assessments of NABOR or of any of its services, departments, divisions, or subsidiaries, the former member shall make payment in full of all accounts due as of the effective date of the voluntary termination before he/she will be reinstated to membership. Orientation is not required.

NABOR Reinstatement Fee	\$50.00
FAR Assessment & Processing Fee	\$40.00
NAR Assessment Fee:	\$35.00

Total Reinstatement Fees: \$125.00 *plus appropriate dues* (See reverse side)

ORIENTATION & INDUCTION

- a. The orientation course and induction applies only to REALTORS®. Orientation and induction will only be required once for REALTORS® unless otherwise specified in the bylaws. If the applicant has been a REALTOR® or REALTOR-ASSOCIATE® member of another board of REALTORS® in the State of Florida, he/she will not be required to take the orientation course or participate in the induction ceremony at NABOR upon providing proof of his/her appropriate membership in another board of REALTORS® in the State of Florida.
- b. If application is received after the scheduled orientation course date you will qualify for the following course. **Remember: Your membership is provisional until Orientation/Induction is completed unless otherwise waived.**
- c. Orientation is held in the NABOR Conference Center **7:50 AM sharp and until 4:10 PM**. Continental Breakfast served at 7:30 am.

The Induction Ceremony will take place immediately following Orientation

New Member Orientation Schedule:

(If you have to complete an orientation/induction you must attend 1 of 2 consecutive opportunities from the date that you submit your application to NABOR)

SCHEDULE

2012	2012	2012	2012
January 24	April 24	July 24	October 23
February 28	May 22	August 28	November 27
March 27	June 26	September 25	January 22, 2013

LOBBYING

Non-deductible Portion of Dues. Portion of your dues used for lobbying purposes that are NOT deductible on Federal Income Tax Returns:

1st Qtr:	NAR \$37.20(31%)	FAR \$23.00 (23%)	NABOR \$0 (0%)
2nd Qtr:	NAR \$27.9 (31%)	FAR \$17.75 (23%)	NABOR \$0 (0%)
3rd Qtr:	NAR \$18.60 (31%)	FAR \$11.50 (23%)	NABOR \$0 (0%)
4th Qtr:	NAR \$9.30 (31%)	FAR \$5.75 (23%)	NABOR \$0 (0%)